

China Ceramic Sourcing Agent | FAQs

If you're thinking about sourcing ceramics from Jingdezhen or curious about how a sourcing agent works, this illustration is for you! We've gathered 19 of the most frequently asked questions—from choosing suppliers and understanding the purchasing process to quality control, shipping, payment methods, and customs clearance. Stay until the end, and we'll cover everything in detail!

Question 1: What is a Jingdezhen sourcing agent?

A Jingdezhen sourcing agent helps international buyers with everything from finding Chinese ceramic suppliers and placing orders to quality inspection, shipping, and export procedures.

If you're overseas and want to purchase ceramics from Jingdezhen China but don't know the market, don't speak Chinese, or can't inspect products yourself, a sourcing agent can handle everything for you:

- Finding reliable suppliers
- Negotiating prices and placing orders
- Monitoring production
- Conducting quality checks
- Arranging shipping and export clearance

Basically, we make sure your ceramics arrive safely at your location!

Question 2: Who needs a sourcing agent?

This service is perfect for:

- Wholesalers, retailers, and brands needing bulk orders
- Private labels, Designers and product developers looking for custom ceramics
- Individual buyers who want small-batch purchases of dinnerware, teaware, or ceramic gifts

Question 3: Why work with a sourcing agent instead of buying directly?

If you source on your own, you might run into these challenges:

- Struggling to find trustworthy suppliers
- Language barriers when negotiating
- Uncertainty about product quality
- Difficulty negotiating prices without industry knowledge
- Complicated shipping and customs procedures

A sourcing agent saves you time, effort, and money while ensuring product quality and smooth delivery!

Question 4: Can I order in small quantities?

Yes! Different factories have different minimum order quantities (MOQ), but we can help you find suppliers willing to accept small orders. Even if you need just 100 or 300 pieces—or sometimes even less—just ask!

Question 5: What if I don't speak Chinese?

No worries! Our team communicates fluently in English and Chinese, making sure everything goes smoothly between you and the suppliers.

Question 6: How do you find high-quality suppliers?

We are based in Jingdezhen and have long-term partnerships with many ceramic factories. Before working with any supplier, we

personally visit their facility, inspect production lines, and supervise craftsmanship to ensure high quality.

Question 7: Can I specify a ceramic style or design?

Absolutely! Whether it's classic blue and white porcelain, modern minimalist ceramics, or fully custom designs, we'll find the right factory to bring your ideas to life.

Question 8: Can I request samples before placing a bulk order?

Yes! This is especially important for custom orders. We'll help arrange sample production so you can check the quality, style, and craftsmanship before committing to large-scale production.

Question 9: How do you ensure product quality?

Before shipping, we go to the factories to conduct thorough quality checks to ensure:

- Products match the sample specifications
- Photos or videos of the products are provided for verification
- Packaging is secure to prevent damage during shipping

Question 10: Can I customize ceramics with my logo?

Yes! We offer OEM & ODM services, meaning you can customize logos, colors, styles, and even packaging to create your unique brand of ceramics.

Question 11: What's the minimum order for custom ceramics?

It usually ranges from 100 to 300 pieces, depending on the complexity of the design and production requirements.

Question 12: How long does production take for custom orders?

- Production time: 30-45 days
- Shipping times:

- By sea: 30-45 days
- By air: 7-10 days
- By rail (for Europe): 30-45 days

Question 13: What are the shipping options?

- DHL / FedEx / UPS: Fastest but most expensive ideal for gifts
- Standard air freight: Ideal for bulk shipments
- Sea freight: Cheapest but takes 30-60 days
- Rail freight: A cost-effective option for European deliveries

Question 14: How much does the sourcing service cost?

- Commission: 5%-10% of the order value
- Annual membership fee: \$98
- No hidden fees (Sample costs are extra)

Question 15: What payment methods do you accept?

- Bank transfer (T/T)
- PayPal
- Alipay
- Credit card

Question 16: How much is the deposit?

Usually, 50% upfront, with the balance paid before shipment.

Question 17: Do you help with customs clearance?

Yes! Our forwarding agents handle export declarations and customs clearance at your destination, preparing all necessary shipping documents to ensure hassle-free delivery.

Question 18: What if there's a problem with my order?

If your order arrives damaged, we assist with insurance claims while ensuring all orders go through strict quality control to minimize risks.

Question 19: How do I contact a sourcing agent?

You can reach us via email or WhatsApp. Visit our website ChineseSources.org for more details!

Whether you're a wholesaler, retailer, designer, private labels or individual buyer, our service helps you source ceramics easily, minimize risks, and save time and costs!

Got questions? Drop them in the comments! Don't forget to like, subscribe, and turn on notifications —see you in the next video!



****Contact Us****

ChineseSources.org

B18, Digital Trade Industrial Park, 5th Floor
TBC Trading Center, Changnan New District,
Jingdezhen, China

Email: potteryshowcase@outlook.com

Optional: seo.shengli@gmail.com

Phone: 18918151538

WhatsApp: +1 (307) 533 6270

WeChat: fastbooking